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Siemens launches communications technology partnership

Siemens has bolstered its portfolio of industrial communications solutions with the announcement of a new technology partnership with communications specialist, Arkessa.

This is Siemens' first solution partnership designed to focus specifically on its RuggedCom and SCALANCE communication ranges. As a mobile virtual network operator, Arkessa's machine to machine (M2M) platform provides effective management and monitoring solutions through a single management portal and enables safe and secure access to any equipment through RuggedCom and SCALANCE products.

The platform can be integrated with own management systems via standards-based application-programming interfaces (APIs) and customised to meet the end users' own requirements. The system is available through a range of hosts - such as the cloud, data centres or on-premise deployment - enabling large corporations to conform to their own or regulatory data privacy and compliance requirements.

Ian Poulett, Industrial Communications & Identification, Siemens UK & Ireland, comments: "Following the integration of our RuggedCom and SCALANCE solutions into one business unit, we wanted to identify a dedicated communications solution partner with unrivalled experience in the M2M market. Delivering secure solutions, which can be deployed within corporate firewalls for example, flexible deployment and enhancing operational efficiency for end users is at the forefront of our industrial communication strategy and through our new solutions partnership with Arkessa, we can continue to build on this."

Operating globally, with offices in the UK and Germany, Arkessa is one of the largest M2M connectivity specialists.

Andrew Orrock at Arkessa, adds: “We pride ourselves on delivering solutions that provide precise, consistent and secure management and monitoring from anywhere in the world, regardless of Mobile Network or indeed Communications technology. At Arkessa, we strive to make M2M and IoT easy and we’re delighted to partner with Siemens to support their ever expanding industrial communications ranges.”

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About Siemens

Siemens is a global technology powerhouse that stands for engineering excellence, innovation, quality, reliability and internationality. The company is active in more than 200 countries, focusing on the areas of electrification, automation and digitalisation. One of the world’s largest producers of energy-efficient, resource-saving technologies, Siemens is No. 1 in offshore wind turbine construction, a leading supplier of combined cycle turbines for power generation, a leading provider of power transmission solutions and a pioneer in infrastructure solutions and automation and software solutions for industry. The company is also a leading supplier of medical imaging equipment – such as computed tomography and magnetic resonance imaging systems – and a leader in laboratory diagnostics as well as clinical IT. In fiscal 2013, which ended on September 30, 2013, revenue from continuing operations totalled €75.9 billion and income from continuing operations €4.2 billion. Siemens has around 362,000 employees worldwide on the basis of continuing operations. Further information is available on the Internet at www.siemens.co.uk.

About Arkessa

Arkessa enables organisations of all sizes to monitor, manage and control remote devices through M2M (Machine to Machine) and IoT (Internet of Things) technology to enable business to derive valuable information and intelligence from both new and existing M2M and IoT devices. Arkessa makes M2M & IoT easy to implement and straightforward to integrate, creating new business value from devices through the development of new services and revenue streams. In 2014 Gartner identified Arkessa as one of only five Cool Vendors in IoT, globally [1] and Deloitte recognised Arkessa as one of the fastest growing companies in EMEA. For more information visit www.arkessa.com, or contact us directly